

Sales Executive

Requirements

- Degree in Marketing or Business Administration.
- Minimum three-year experience in sales and marketing or business development role.
- Experience in airline and hotel industry would be an advantage.
- Commercial focus and good understanding of market demand and supply.
- Manage and maintain relationship with travel trade partners on a day-to-day basis and assist travel trade partners to develop sales plan to achieve revenue target.
- Proficient in both written and spoken English, a plus if also proficient in Bahasa Malaysia and/or Mandarin
- Flexibility to travel as required away from Head Office

Skills and Personality:

- Proactive, result-driven and presentable.
- Analytical minded, effective communication and interpersonal skills.
- Ability to effectively analyse and use sales revenue and channel performance data to achieve revenue target, maintain and improve market share/penetration goals.
- Ability to work well under deadline pressure.
- Ability to develop and deliver effective presentations
- Ability to quickly adapt to a constantly changing market.

If you meet the above stated criteria, you can send your resume / CV to jobs@myairline.com.my.

Shortlisted candidates will be advised on the date and venue of interview.

